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ROSA HUGONIS The Golden Shrub-Rose of China

Hugonis cuts telling expense—it sells big, too!

Telling people about your products costs you precious time and real money so, naturally, if you can reduce that cost you add velvet to your profit.

Take ROSA HUGONIS, for instance. It will reduce your *telling* expense because, in a measure, it is popular enough to sell itself. Leading Nurserymen have featured and advertised it for more than a decade. Display HUGONIS, and its very attractiveness will make friends for you, *easily*, because a few slipped into some of your more prominent plantings will tempt trade; a dozen or so in your display plots will build sales for you; and a small number of plants at your entrance will speak better words of welcome than you can.

The great golden Hollyhock-like blooms of clear yellow in mid-May herald the other Roses. In fact, HUGONIS is continuously attractive; even when the flowers have flown, for its slender arching branches are charmingly clad with Acacia-like foliage, and maroon-colored new growths are constantly beckoning the eye. HUGONIS is at home as an early flowering hedge, in a shrubby planting, or upon the lawn!

Use HUGONIS in quantity this year!

Dormant, 2 year field plants on their own roots, for November or Spring delivery.

	250 at 1000 rate		100	1000
1½ to 2 ft.		\$30.00	\$250.00
2 to 3 ft.		40.00	350.00

F.O.B. West Grove, Pa.; packing free for cash.

Handsome as a flowering hedge

The Rosa Hugonis hedge which I bought from you last season for a north drive planting is now in full bloom and perfectly lovely.—J. M. T., Govans, Baltimore, Md.

Hardy in North Dakota at 32 degrees below zero

You were right about Hugonis being hardy. Instead of China it must have originally been an inhabitant of northern Mongolia, for it stands the winters even better than Harison's Yellow, and that is quite a test. As I write, it is 27 below zero outside, and was down to 32 below this morning when I went to work.—G. F. D., Fargo, N. D.

Leading Nurserymen are pushing it

"Please ship 500 Hugonis November 1."—Ohio.
"Please enter our order for 250 Hugonis."—Ohio.
"You may send us 100 Hugonis."—New York.
"Please send the usual quantity of Hugonis (250)."—Pa.

Keeper of "America's Greatest Garden" Speaks for Hugonis

The Arnold Arboretum, Boston, Mass., contains the greatest collection of hardy flowering plants in this country. Dr. E. H. Wilson, Keeper, says: "As to the Rosa Hugonis, it should be in every garden, for it is the best of all hardy yellow-flowering Roses and one of the most lovely plants known."



The very plants you will get on your order. Plenty of them, too!

THE CONARD-PYLE CO., West Grove, Pa.

ROBERT PYLE, President

Established Nurserymen Since 1897

WEALTH of good things in brand-new Trade List
24-page booklet of convenient pocket size, fully illustrated. Write today for copies!

LOOK FOR GREATER SALES

because of the
new interest in home planting. Stock up well!



Grafted plants of *Thuja orientalis aurea nana*, July 11, 1929



Buxus sempervirens, 1½ to 2 ft. (T)



Thuja and "*Biota*" *elegantissima*, grafts



Retinospora squarrosa veitchi and *Thuja occ. pumila*

250 of a kind at 1000 rate

BUXUS sempervirens. Common Box	100	1000
10 to 12 in.	\$30.00	\$250.00
1½ to 2 ft. (T) B. & B.	125.00	1000.00
semp. suffruticosa. True Dwarf Box		
4 to 6 in.	20.00	150.00
JUNIPERUS ch. pfitzeriana. Pfitzer Juniper		
2¼-in. pots.	16.00	140.00
10 to 12 in. B. & B.	50.00	
communis hibernica. Irish Juniper		
8 to 12 in. B. & B.	35.00	
depressa plumosa. Plumed Sp'd'g J.		
2¼-in. pots.	20.00	
virginiana glauca. Silver Red Cedar		
1 to 1½ ft. grafts, B. & B.	125.00	1000.00
RETINOSPORA filifera. Thread Ret.		
2¼-in. pots.	12.00	100.00
1 to 1½ ft. B. & B.	50.00	400.00
lutescens. Dwarf Yel. Plume Cyp.		
6 to 8 in.	25.00	200.00
obtusa. Hinoki Cypress		
2¼-in. pots.	16.00	150.00
1 to 1½ ft. grafts, B. & B.	90.00	
obtusa compacta. Football Cypress		
2¼-in. pots.	18.00	160.00
6 to 8 in. B. & B.	50.00	350.00
obtusa gracilis. Slender Hinoki Cypress		
2¼-in. pots.	18.00	160.00
1 to 1½ ft. B. & B.	75.00	
pisifera. Sawara Retinospora		
10 to 12 in.	25.00	200.00
1 to 1½ ft. B. & B.	45.00	
pisifera aurea. Golden Sawara Ret.		
10 to 12 in.	25.00	200.00
1 to 1½ ft. (Selected) B. & B.	50.00	350.00
plumosa. Plume Retinospora		
10 to 12 in.	25.00	200.00
1 to 1½ ft. B. & B.	75.00	
plumosa aurea. Golden Plume Ret.		
2¼-in. pots.	10.00	85.00
12 to 15 in. B. & B.	75.00	600.00
squarrosa sulphurea. Sulphur Moss		
6 to 8 in.	25.00	200.00
squarrosa veitchi. Veitch Moss Cypress		
8 to 10 in.	25.00	200.00
1 to 1½ ft. B. & B.	90.00	
TAXUS cuspidata. Spreading Japanese Yew.		
2¼-in. pots.	20.00	180.00
cuspidata nana. Dwarf Japanese Yew		
2¼-in. pots.	25.00	
10 to 12 in. B. & B.	125.00	
THUJA occ. elegantissima. Golden-tipped Arborvitae		
6 to 8 in.	25.00	200.00
occ. globosa. Amer. Globe Arborvitae.		
2¼-in. pots.	12.00	100.00
4 to 6 in.	25.00	
occ. pumila. Green Globe Arborvitae.		
6 to 8 in.	25.00	
occ. pyramidalis. Amer. Pyr. Arborvitae		
8 to 12 in.	35.00	300.00
1½ to 2 ft. grafts, B. & B.	100.00	800.00
occ. sibirica. Siberian Arborvitae		
10 to 12 in. B. & B.	50.00	
occ. vervaeneana. Vervaene Arborvitae		
10 to 12 in.	25.00	
1 to 1½ ft. B. & B.	75.00	
(Biota) orien. aurea nana. Berckman's Golden Arborvitae		
12 to 15 in. grafts, B. & B.	100.00	850.00
(Biota) orien. elegantissima. Yellow Column Arborvitae		
16 to 18 in. grafts, B. & B.	115.00	950.00
TSUGA canadensis. Canada Hemlock.		
1 to 1½ ft. B. & B.	100.00	

Prices f.o.b. West Grove; packing free for cash; delivery Fall or Spring
Ask for complete new WHOLESALE PRICE LIST

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